



Counted on most.

Proposal for TCU – Research Partners

Developed For:

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PRICING

For

TCU – Institute of Behavioral Research

HARDWARE

TCU – Institute of Behavioral Research PROGRAM SPECIAL PRICING

<u>Qty.</u>	<u>Product</u>	<u>Description</u>	<u>Per Unit</u>	<u>Total</u>
1	IN20/S	InSight 20 Scanner includes ScanTools Plus Scan Only <ul style="list-style-type: none">• Color Document Imaging / OMR Scanner• Duplex scanning• Auto Document Feeder• Pencil and ink-read• Scanning speed: 1,800 duplex pages/hour• TWAIN compatible• Red drop-out ink	\$2,695.00	\$2,695.00
1	Dust Cover		\$19.95	\$19.95
1	Shipping	Ground Shipping	\$35.00	\$35.00

SOFTWARE

<u>Qty.</u>	<u>Product</u>	<u>Description</u>	<u>Unit Price</u>	<u>Cost</u>
1	STX	ScanTools Plus Scan Only Software	N/C	N/C
1	Shipping	Ground	\$0	\$0

Scantron's return policy is as follows: The Serial number must be provided for each machine being returned. The original Scantron invoice number or order number or customer purchase order number is also required.

Authorized machines must be returned within ninety (90) days of invoice date. After 90 days of invoice date, no returns will be accepted. Customer is to pay the return freight unless shipment was a Scantron error. If Scantron error, unit will be call-tagged and picked up. Site location needs to be verified at the time RMA is requested.

There will be a restocking fee of \$250.00, which must be paid by check with the return of the equipment. Returned machines will be inspected upon return. A credit memo will be issued after the machine has been returned to Irvine and inspected. (The restocking fee will not be charged if Scantron error.)

SHIPPING TERMS:

All goods will be shipped F.O.B. Origin, which will be indicated as Scantron's warehouse or any point from which the goods are shipped. This term of sale shall not be amended by any document, such as a purchase order or other acknowledgment issued by the buyer, without the signature of an authorized agent of Scantron consenting to the modification of this term. Buyer's acceptance of these terms shall be indicated by either a signature herein, or by the issuance of a firm order confirming the buyer's intent to purchase the goods and/or services included on this quote.

- ◆ Above quotation does not include applicable tax. ◆ Your local area sales taxes do apply to all orders. ◆
- ◆ Prices are good for 30 days. ◆ TERMS: Net 30, on approved credit. ◆ All shipping terms are ground unless stated otherwise.
- ◆ Professional Development not completed within 9 months of receipt of order will be forfeited. Undelivered training is non-refundable.

Please sign and return this document with your order to indicate you have read and acknowledged the terms of this purchase.

[Signature]

[Print full name]

Cary Smith
Education Account Executive
Scantron's Education Division



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May 18, 2010

The purpose of this correspondence is to confirm Scantron® Corporation as the Original Equipment Manufacturer/Publisher of the Scantron® ScanMark 6500, ScanMark 5500, ScanMark 4000, ES2800, ES2260/ADF, ES2010/ADF hardware, and ScanBook, ParSYSTEM [ParSCORE, ParTEST, ParTEST OnLine], and e-Listen software packages. Scantron® Corporation is the sole manufacturing source for these products. The ScanMark 5500, ScanMark 4000, ES2800, ES2260/ADF, ES2010/ADF hardware, and ScanBook, ParSYSTEM [ParSCORE, ParTEST, ParTEST OnLine], QuickSCORE II, e-Listen, FLIPS, and Slugger software packages are marketed and distributed directly to the end user through our corporate sales office in California.

If required please request technical specifications on ScanMark 5500, ScanMark 4000, ES2800, ES2260/ADF, ES2010/ADF hardware, and ScanBook, ParSYSTEM, e-Listen, and FLIPS software packages. These products, with their combination of features, are protected by one or more U.S. patents owned by Scantron® Corporation.

Only Scantron's® Optical Mark Read [OMR] scanners have the direct scanner interface for the ScanBook utility software, ParSCORE testing software, QuickSCORE II testing software (and companion to ParSCORE), and the e-Listen survey/evaluation/data collection software. Scantron® purchased the software code to Slugger and we own the exclusive rights to that over-slugging product. Scantron® does have VARS [Value Added Resellers] but these agreements are part of a total solution in which those vendors have built in a direct scanner interface for our OMR scanners and sell our OMR scanners as the data collection tool for the software they developed.

Should you require any additional information regarding Scantron®'s Sole Source Policy, please feel free to contact me at (800) 722-6876 ext. or via e-mail at cary_smith@scantron.com. Thank you for your interest in Scantron products.

Best Regards,

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